

BRINKS

DUBAI



Overview UNITED ARAB EMIRATES

- **Age:** Received independence from UK in 1971 (2021 is the 50th Jubilee Year).
- **Location:** Middle East. Oil-rich, coastline country.
 - Saudi Arabia to the West & South, Oman to the East
 - Iran to the north across the Persian Gulf Sea.
- **UAE Breakdown:** Contains x7 Emirates (States); Capital: Abu Dhabi. Largest Emirate by population: Dubai
- **Total Population:** ~9.6M (80-90% expatriates)
- **Language:** Arabic is the national language although English is primarily used.
- **GDP:** \$650Bn (Ranked 34th Globally)
- **GDP (PPP) per capita:** \$70K (Ranked 7th Globally)



DMCC

Dubai Multi Commodities Centre

- Established in 2002 by the Government of Dubai
- Infrastructure for a global hub for trade
- DMCC Free Zone in JLT:
 - ✓ 200 hectare business and residential community
 - ✓ < 100,000 people living and working across 87 towers
- Q1 2022: USD 11 billion of rough and polished diamonds were traded (up 36% from the 2021)
- 80% increase in the value of polished diamonds traded, reached USD 4 billion for Q1
- UAE looks to become the largest diamond trade hub for rough and polished combined



\$4.58Bn
REVENUES*

\$745M
OPERATING PROFIT*

16.3%
OP MARGIN*

Who are we

The Brink's Company (NYSE: BCO) is the global leader in Secure Logistics, international transportation of valuables and total cash management solutions



120

Countries with customers

13.5K

Vehicles

1.2K

Facilities

53

Direct Countries

74K

Employees



BACKGROUND

Established in Dubai in the Cargo Village Area. Near to Dubai International Airport.

1998

2000

Established the first FreeZone branch (BRINKS FZE) in the Dubai FreeZone Airport.

2002

Established the branch in Gold Souk to support the valuable market: commodities.

2004

Partnership with DMCC in Almas Tower Growth of Diamond trading

2020

G4Si global acquisition Consolidated as Market leaders Expanded footprint

2022

Present and beyond: Industry leaders with 9 branches on the key marketplaces

who are we in Dubai?

9

BRANCHES

300

employees

25

vehicles





Diamond services

- Viewing rooms
- Secured storage
- Door to Door services
- Customs Broker
- Trade shows solutions
- Solutions

Doing Business in UAE

1. Register a company:
 - Cost to register ~7K USD
 - Yearly cost ~3K USD
 - Time: 45 days up and running
 - ✓ ~1 week to register company
 - ✓ ~1 month for VAT registration
2. Use BRINKS
 - Shipments consigned to BRINKS
 - BRINKS takes care of Customs & VAT formalities

Tailored services

- tag and trade
- laboratory
- fine art



Thank you